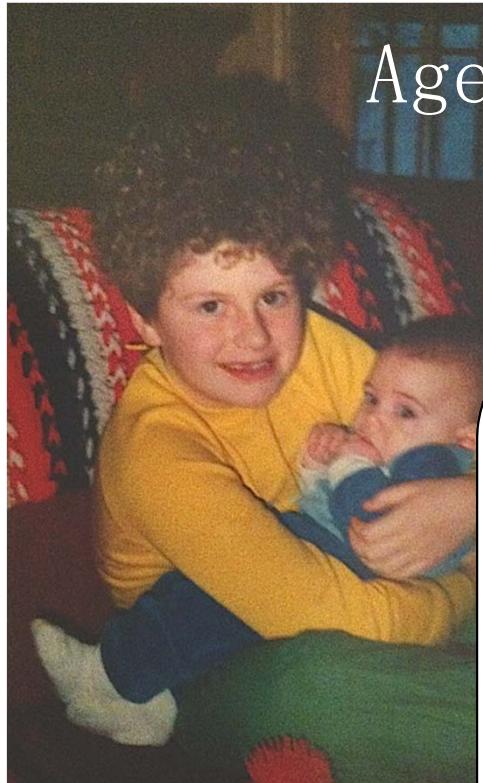




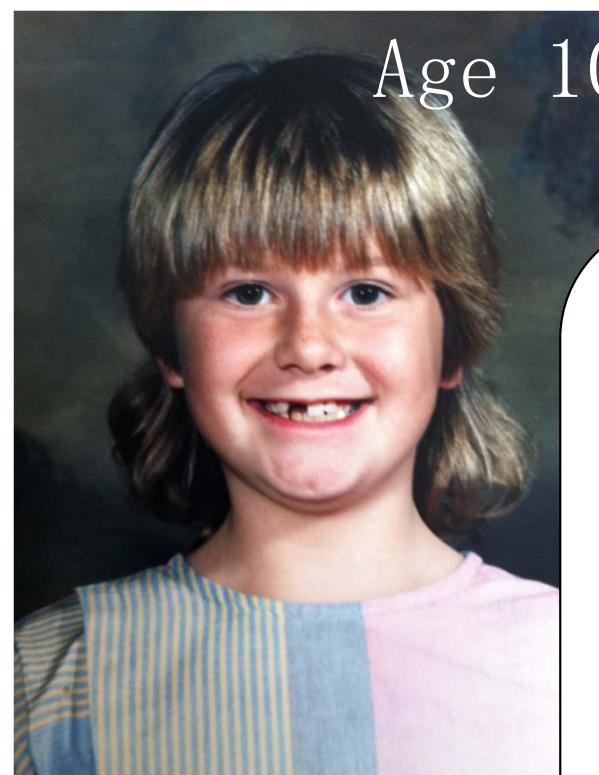
Where does it begin?

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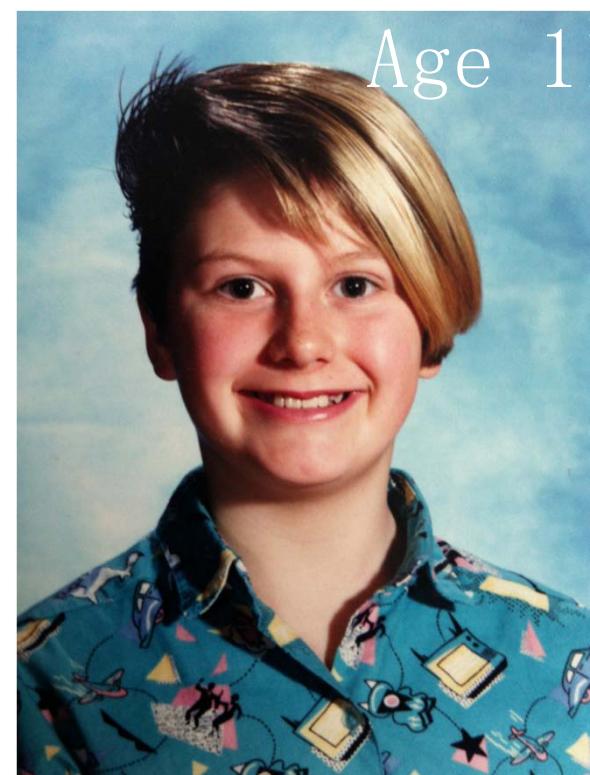




Age 9



Age 10



Age 1







How is your limit set?

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How to….

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Do you have famine in your heart  
or your eyes?



“If you want a happy ending, that depends, of course , on where you stop your story .”

-Orson Wells



Knowing your story is the first step, the bigger step is telling it - @kelseyramsden



“Vulnerability is basically uncertainty, risk and emotional exposure. The intention and outcome of vulnerability is trust, intimacy and connection.” - Brene Brown



Our capacity for vulnerability equals our ability for connection - @kelseyramsden



“Eventually everything connects—people, ideas, objects. It is the quality of the connections that is key.” —Charles Eames



Connecting, creating relationships,  
this is what builds the bridges I seek  
to cross. @kelseyramsdan



“Hard times arouse an instinctive desire for authenticity.” - Coco Chanel



When we are our authentic selves, we always know what we're going to give & others know what they are going to get  
- @kelseyramsden





“To be trusted is a greater compliment than being loved.” - George MacDonald



Human interactions, transactions and reactions are first based on trust. It is the the most powerful tool we have.

@kelseyramsden



## 5 Ways to Engage... and Sell

- 1- Know & Tell your story
- 2- Expose your vulnerable self
- 3- Give of your authentic self
- 4- Connect through relationship
- 5- Build trust



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COOLIDGE DAM, ARIZ. is on U. S. 180 between Globe and Safford. Maximum height above bed rock 260 ft. Crest length 560 ft. over the three domes and two buttresses, and each spillway is 150 ft. wide. The San Carlos Lake formed by the dam has a storage capacity of 1,200,000 acre-feet, sufficient water to cover the 100,000 acres in San Carlos Irrigation Project in Pinal County to a depth of 12 ft., four times the water required for one year's need. Dam commenced Jan. 1927, completed Oct. 25, 1928. The reservoir when full will extend up the Gila and San Carlos Rivers for about 20 miles.

email

Heart/eyes

Comfort/courage

2 actions

1 month feeling

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Opportunity = possibility + change

It takes change to make change.

@kelseyramsden



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